



## BIDS AND AWARDS COMMITTEE

### RESOLUTION NO. 45-S. 2023 (Competitive Bidding)

#### Recommending Award of Contract to Eastern Telecommunications Philippines, Inc. and Philippine Global Communications, Inc. for the Procurement of Primary and Secondary Internet Services for One (1) Year

**WHEREAS**, on May 11, 2023, the Technical Working Group (TWG) endorsed to the Bids and Award Committee (BAC) the Terms of Reference for the **Procurement of Primary and Secondary Internet Services for One (1) Year**;<sup>1</sup>

**WHEREAS**, the General Services Division prepared the Purchase Request No. 23-02-024 dated 10 February 2023 and 23-05-076 dated 18 May 2023 for the bidding of the above procurement;<sup>2</sup>

**WHEREAS**, the Approved Budget for the Contract (ABC) for the aforesaid procurement amounting to **One Million Three Hundred Fifty Thousand Pesos (P1,350,000.00) for Lot 1 and One Million Three Hundred Fifty Thousand Pesos (P1,350,000.00) for Lot 2** was certified available by the Corporate Resources and Financial Services of NEA, chargeable against the **Communication Services** funds of FY2023 Annual Procurement Plan (APP);<sup>3</sup>

**WHEREAS**, the following bidding activities for the aforesaid procurement were conducted by the BAC, as follows;

On 11 May 2023, the **Pre-Procurement Conference** was held by the BAC to review, amend and agree on the Terms of Reference and Bidding Document prepared by the Technical Working Group (TWG);<sup>4</sup>

On 18 May 2023, the **Invitation to Bid** for the above-mentioned procurement was posted/published in the PhilGEPS, NEA website and conspicuous place, in accordance with Section 21.2 of the 2016 Revised Implementing Rules and Regulations (IRR) of R.A. 9184;<sup>5</sup>

On 26 May 2023, the **Pre-bid Conference** was conducted at the Cultural Affairs Room, 2<sup>nd</sup> Floor, NEA Bldg., which was participated by the BAC, Technical Working Group (TWG), BAC-Secretariat and three (3) prospective bidders, namely: Converge ICT Solutions, Inc., Philippine Global Communications, Inc. and Teletronic Systems, Inc.;<sup>6</sup>

On 09 June 2023, during the **Submission of Bids**, Teletronic Systems, Inc., Converge ICT Solutions, Inc., Eastern Telecommunications Philippines, Inc., and Philippine Global Communications, Inc. submitted their bids;<sup>7</sup>

On the same date, the **Opening of Bids** was conducted face to face which was participated by the BAC, TWG, BAC Secretariat, Teletronic Systems, Inc., Converge ICT Solutions, Inc., Eastern Telecommunications Philippines, Inc., and Philippine Global Communications, Inc.;<sup>8</sup>

1 Annex A  
2 Annex B  
3 Annex C  
4 Annex D  
5 Annex E  
6 Annex F  
7 Annex G

The submitted technical component envelope of the four (4) bidders consisting of legal, technical and financial documents, were opened and passed the preliminary evaluation by the BAC using the non-discretion “pass/fail” criterion;<sup>9</sup>

Having complied with the preliminary evaluation of the technical components, their financial bids component were subsequently opened, yielded the financial bid amounts which are within the ABC of **One Million Three Hundred Fifty Pesos (₱ 1,350,000.00) for Lot 1 and One Million Three Hundred Fifty Pesos (₱ 1,350,000.00) for Lot 2**, as follows;<sup>10</sup>

<b>Abstract (Financial) of Bids As Read – Lot 1</b>				
ABC	Teletronic Systems, Inc.	Converge ICT Solutions, Inc.	Eastern Telecommunications, Inc.	Philippine Global Communications, Inc.
PhP 1,350,000.00	PhP 1,113,000.00	PhP 483,302.00	PhP 403,200.00	PhP 466,656.00

<b>Abstract (Financial) of Bids As Read – Lot 2</b>				
ABC	Teletronic Systems, Inc.	Converge ICT Solutions, Inc.	Eastern Telecommunications, Inc.	Philippine Global Communications, Inc.
PhP 1,350,000.00	PhP 1,113,000.00	PhP 483,302.00	PhP 403,200.00	PhP 466,656.00

By virtue of BAC Resolution Nos. 42-S.2023 and 44-S.2023, respectively, the BAC directed the TWG to conduct the **bid evaluation** and **post qualification** of the bids submitted by the four (4) bidders pursuant to Sections 32 and 34 of the 2016 Revised IRR of RA 9184;<sup>11</sup>

On 15 June 2023, the TWG submitted its Bid Evaluation Report declaring Eastern Telecommunications Philippines, Inc. as the Lowest Calculated Bidder for Primary Internet Services (Lot 1) and Philippine Global Communications, Inc. as the Lowest Calculated Bidder for Secondary Internet Services (Lot 2) for the aforesaid procurement and thereby recommended for post-qualification;<sup>12</sup>

On 16 June 2023, the BAC sent the **Notice of Post-Qualification** to Eastern Telecommunications Philippines, Inc. for Primary Internet Services (Lot 1) and Philippine Global Communications, Inc. for Secondary Internet Services (Lot 2). Thereafter, the Eastern Telecommunications Philippines, Inc. and Philippine Global Communications, Inc. submitted the required post-qualification documents within the required period of five (5) days;<sup>13</sup>

Likewise, the Abstract of Bids As-Calculated was signed by the BAC with the following ranking;

<b>Abstract of Bids As Calculated</b>			
Eastern Telecommunications Philippines, Inc.	Philippine Global Communications, Inc.	Converge ICT Solutions, Inc.	Teletronic Systems, Inc.
PhP 403,200.00	PhP 466,656.00	PhP 483,302.00	PhP 1,113,000.00
1	2	3	4

9 Annex I  
10 Annex J  
11 Annex K  
12 Annex L  
13 Annex M

On 27 June 2023, the TWG submitted its **Post-Qualification Report** indicating that the technical and financial components of bids submitted by Eastern Telecommunications Philippines, Inc. for Primary Internet Services (Lot 1) and Philippine Global Communications, Inc. for Secondary Internet Services (Lot 2) are responsive and therefore recommended as being the **Lowest Calculated and Responsive Bidder (LCRB) for Primary and Secondary Internet Services** for the Procurement of Primary and Secondary Internet Services for One (1) Year;<sup>14</sup>

**NOW, THEREFORE**, be it resolved, as it is hereby resolved by the BAC to declare Eastern Telecommunications Philippines, Inc. as the Lowest Calculated and Responsive Bidder for Primary Internet Services (Lot 1) and Philippine Global Communications, Inc. as the Lowest Calculated and Responsive for Secondary Internet Services (Lot 2) for the Procurement of Primary and Secondary Internet Services for One Year and recommend to the Administrator the award of contract to Eastern Telecommunications Philippines, Inc. and Philippine Global Communications, Inc.;<sup>15</sup>

**RESOLVED FINALLY**, to request the approval of the Administrator, as provided for in RB Resolution No. 2020-74 (1), to sign the following documents:<sup>16</sup>

- a. The Notice of Award (NOA) in favor of Eastern Telecommunications Philippines, Inc. for Primary Internet Services (Lot 1) for the Procurement of Primary and Secondary Internet Services for One year in the amount of **Four Hundred Three Thousand Two Hundred Pesos (P 403,200.00)**.<sup>17</sup>
- b. The Notice of Award (NOA) in favor of Philippine Global Communications, Inc. for Secondary Internet Services (Lot 2) for the Procurement of Primary and Secondary Internet Services for One year in the amount of **Four Hundred Sixty Six Thousand Six Hundred Fifty Six Pesos (P 466,656.00)**.<sup>18</sup>

**BIDS AND AWARDS COMMITTEE:**



**HENRIETTA A. MARAMOT**  
Chairperson



**ATTY. VIC P. ALVARO**  
Vice-Chairperson



**FEDERICO P. VILLAR, JR.**  
Member



**LEILANI L. RICO**  
Member

**ATTY. GAUTTIER T. DUPAYA**  
Member



**CAYETANO B. JUAREZ**  
Member

Approved:



**ANTONIO MARIANO C. ALMEDA**  
Administrator

14 Annex N  
15 Annex O  
16 Annex P  
17 Annex Q  
18 Annex R